

## Mazor Robotics Announces Second Quarter and Six Months 2014 Financial Results

- Total Revenue for Three Months Ended June 30, 2014 of \$4.5 Million; Gross Margin of 79.0% - Recurring Quarterly Revenue Increases 17% Year-over-Year Reflecting Increased System Installed Base and Utilization Conference Call Today at 8:30 AM ET CAESAREA, Israel –([BUSINESS WIRE](#))– Mazor Robotics Ltd. (TASE:MZOR; NASDAQGM:MZOR), a developer of innovative guidance systems and complementary products, announced today its financial results for the second quarter and six months ended June 30, 2014.

“During the second quarter, we continued to build a strong pipeline of sales activity in the U.S. and Asia, our key target markets. Clinical interest from surgeons is at an all-time high. However during the quarter we faced extended administrative approval processes for system orders by potential U.S. customers. As a result, we sold two Renaissance systems in the U.S., including the first commercial sale with the brain module to Bryan Medical Center in Lincoln, NE. In Asia, we sold two systems in the quarter, including our first system in Hong Kong and a second system in Taiwan to a well-recognized teaching hospital, expanding our presence in the region,” commented Ori Hadomi, Mazor’s Chief Executive Officer.

“The interest in the Renaissance system remains robust, as measured by feedback from surgeons and attendance at our labs. We anticipate this will translate into increased system sales in the second half of 2014 as compared to the first half of the year. In addition, our effort to build system utilization resulted in 17% year over year quarterly recurring revenue growth reflecting record utilization of the systems, primarily in the U.S.,” concluded Mr. Hadomi.

### SECOND QUARTER 2014 FINANCIAL RESULTS ON IFRS BASIS (“GAAP”)

Revenue for the three months ended June 30, 2014 was \$4.5 million compared to \$6.2 million in the year-ago second quarter. U.S.-generated revenue was \$3.1 million compared to \$4.4 million in the year-ago quarter, primarily due to lower system sales. International non-U.S. revenue was \$1.4 million compared to \$1.8 million reported in the first quarter of 2013, reflecting two system sales in the second quarter of 2014 compared to three system sales in the 2013 second quarter. Revenue from system kit sales, services and other increased to \$2.1 million in the second quarter of 2014, representing a 17% increase compared to \$1.8 million in the second quarter of 2013.

Gross margin for the three months ended June 30, 2014 was 79.0% compared to 79.7% in the year-ago second quarter.

Total operating expenses in the second quarter of 2014 were \$7.6 million, compared to \$5.7 million in the second quarter of 2013, reflecting the Company’s increased investments in sales, marketing and research and development resources. Operating loss for the second quarter of 2014 was \$4.1 million, compared to an operating loss of \$0.7 million in the second quarter of 2013. Net loss for the second quarter of 2014 decreased to \$4.1 million, or \$0.10 per share, compared to a net loss of \$4.4 million, or \$0.15 per share, in the second quarter of 2013.

Cash used in operating activities in the second quarter of 2014 was \$3.1 million, compared to \$0.2 million in the second quarter of 2013. As of June 30, 2014, cash, cash equivalents and marketable securities totaled \$58.4 million.

### SECOND QUARTER 2014 FINANCIAL RESULTS ON NON-GAAP BASIS

The tables below include a reconciliation of the Company's GAAP results to non-GAAP results. The reconciliation primarily relates to non-cash expense in the amount of \$0.4 million with respect to share-based compensation and intangible asset amortization in the second quarter of 2014. On a non-GAAP-basis, the net loss in the second quarter of 2014 was \$3.7 million, or \$0.09 per share, compared to \$0.5 million, or \$0.02 per share in the second quarter of 2013.

#### SIX MONTHS ENDED JUNE 30, 2014 FINANCIAL RESULTS IFRS BASIS ("GAAP")

For the six months ended June 30, 2014, revenue totaled \$9.4 million compared to \$11.1 million for the six months ended June 30, 2013. Recurring revenue totaled to \$4.2 million, compared to \$3.0 in the six months ended June 30, 2013. The growth in recurring revenue is attributed to the increased utilization of the Company's Renaissance system, both in the U.S. and globally. Gross margin for the six months ended June 30, 2014 was 78.9% compared with 80.1% in the six months ended June 30, 2013. Net loss for the six months ended June 30, 2014, was \$7.7 million compared to \$15.0 million in the first six months of 2013.

#### SIX MONTHS ENDED JUNE 30, 2014 FINANCIAL RESULTS ON NON-GAAP BASIS

On a non-GAAP basis, the net loss for the first six months of 2014 was \$6.9 million, or \$0.17 per share, compared to a net loss of \$1.0 million, or \$0.03 per share, in the first six months of 2013.

#### CONFERENCE CALL INFORMATION

The company will host a conference call to discuss these results on Tuesday, August 5, 2014, at 8:30 AM ET (3:30 PM IST). Investors within the United States interested in participating are invited to call 877-269-7756. Participants in Israel can use the toll free dial-in number 809-406-247. All other international participants can use the dial-in number 201-689-7817.

A replay of the event will be available for two weeks following the conclusion of the call. To access the replay, callers in the United States can call 877-660-6853 and reference the Replay Access Code: 13587700. All international callers can dial 201-612-7415, using the same Replay Access Code.

To access the webcast, please visit [www.mazorrobotics.com](http://www.mazorrobotics.com), click 'Investor Relations.'

#### Use of Non-GAAP Measures

In addition to disclosing financial results calculated in accordance with generally accepted accounting principles in conformity with International Financial Reporting Standards (GAAP), this press release contains Non-GAAP financial measures for gross profit, operating expenses, operating loss, financing income, net income and basic and diluted earnings per share that exclude the effects of non-cash expense of amortization of intangible assets, stock-based compensation and revaluation of the fair value of the derivative instruments. Management believes that these non-GAAP financial measures provide meaningful supplemental information regarding the Company's performance that enhances management's and investors' ability to evaluate the Company's net income and earnings per share and to compare them to historical net income and earnings per share.

The presentation of this non-GAAP financial information is not intended to be considered in isolation or as a substitute for the financial information prepared and presented in accordance with GAAP. Management uses both GAAP and non-GAAP measures when operating and evaluating the Company's business internally and therefore decided to make these non-GAAP adjustments available to investors.

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## About Mazor

Mazor Robotics (TASE: MZOR; NASDAQGM: MZOR) believes in healing through innovation by developing and introducing revolutionary robotic-based technology and products aimed at redefining the gold standard of quality care. Mazor Robotics Renaissance® Guidance System enables surgeons to conduct spine and brain procedures in a more accurate and secure manner. For more information, please visit [www.MazorRobotics.com](http://www.MazorRobotics.com).

## Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and other securities laws. Any statements in this release about future expectations, plans or prospects for the Company, including without limitation, statements regarding the expectations for growth in system sales and recurring revenue, the Company's expected sales in 2016, and other statements containing the words "believes," "anticipates," "plans," "expects," "will" and similar expressions are forward-looking statements. These statements are only predictions based on Mazor's current expectations and projections about future events. There are important factors that could cause Mazor's actual results, level of activity, performance or achievements to differ materially from the results, level of activity, performance or achievements expressed or implied by the forward-looking statements. Those factors include, but are not limited to, the impact of general economic conditions, competitive products, product demand and market acceptance risks, reliance on key strategic alliances, fluctuations in operating results, and other factors indicated in Mazor's filings with the Securities and Exchange Commission (SEC) including those discussed under the heading "Risk Factors" in Mazor's annual report on Form 20-F filed with the SEC on April 29, 2015 and in subsequent filings with the SEC. For more details, refer to Mazor's SEC filings. Mazor undertakes no obligation to update forward-looking statements to reflect subsequent occurring events or circumstances, or to changes in our expectations, except as may be required by law.

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Mazor Robotics Ltd.

CONSOLIDATED STATEMENT OF PROFIT OR LOSS AND OTHER COMPREHENSIVE INCOME

(in thousands, except per share data)

Six month period  
ended June 30,

Three month period  
ended June 30,

|  | 2014       | 2013       | 2014       | 2013       |
|--|------------|------------|------------|------------|
| Revenue  | \$9,372    | \$11,150   | \$4,494    | \$6,244    |
| Cost of revenue  | \$1,973    | \$2,216    | \$942      | \$1,266    |
| Gross profit   | \$7,399    | \$8,934    | \$3,552    | \$4,978    |
| Operating costs and expenses:  |            |            |            |            |
| Research and development   | \$2,962    | \$1,915    | \$1,318    | \$987      |
| Selling and Marketing  | \$10,309   | \$7,121    | \$5,398    | \$4,012    |
| General and administrative   | \$1,850    | \$1,235    | \$940      | \$660      |
| Total operating costs and expenses   | \$15,121   | \$10,271   | \$7,656    | \$5,659    |
| Loss from operations   | \$(7,722 ) | \$(1,337 ) | \$(4,104 ) | \$(681 )   |
| Financing income (expenses), net   | \$61       | \$(13,532) | \$37       | \$(3,634 ) |
| Loss before taxes on income  | \$(7,661 ) | \$(14,869) | \$(4,067 ) | \$(4,315 ) |
| Taxes on income  | \$73       | \$100      | \$33       | \$62       |
| Net loss   | \$(7,734 ) | \$(14,969) | \$(4,100 ) | \$(4,377 ) |
| Net loss attributable to ordinary shareholders                               | \$(7,734 ) | \$(14,969) | \$(4,100 ) | \$(4,377 ) |
| Net loss per share – Basic and diluted attributable to ordinary shareholders | \$(0.19 )  | \$(0.51 )  | \$(0.10 )  | \$(0.15 )  |
| Weighted average common shares outstanding – Basic and diluted               | 41,536     | 29,469     | 41,896     | 29,630     |

Mazor Robotics Ltd.  
Consolidated Statements of Financial Position as of  
(U.S. Dollars in thousands)

|  | June 30,<br>2014<br>Unaudited | December<br>31,<br>2013<br>Audited |
|--|-------------------------------|------------------------------------|
| Balance Sheet Data:                      |                               |                                    |
| Current Assets                           |                               |                                    |
| Cash and cash equivalents                | \$26,734                      | \$ 19,803                          |
| Investments in marketable securities     | \$31,695                      | \$ 45,014                          |
| Trade receivables                        | \$2,756                       | \$ 1,974                           |
| Other accounts receivable                | \$1,190                       | \$ 655                             |
| Inventory                                | \$3,248                       | \$ 2,480                           |
| Total Current Assets                     | \$65,623                      | \$ 69,926                          |
| Non-Current Assets                       |                               |                                    |
| Prepaid lease fees and deferred expenses | \$83                          | \$ 78                              |
| Property and equipment, net              | \$854                         | \$ 792                             |
| Intangible assets, net                   | \$–                           | \$ 93                              |
| Total Non-Current Assets                 | \$937                         | \$ 963                             |
| Total assets                             | \$66,560                      | \$ 70,889                          |
| Current liabilities                      |                               |                                    |
| Trade payables                           | \$2,063                       | \$ 1,899                           |
| Other accounts payable                   | \$4,152                       | \$ 4,565                           |
| Total current liabilities                | \$6,215                       | \$ 6,464                           |

|  |             |             |
|--|-------------|-------------|
| Non-Current Liabilities                              |             |             |
| Employee benefits                                    | \$349       | \$ 311      |
| Deferred tax liability                               | \$21        | \$ 21       |
| Total Non-Current liabilities                        | \$370       | \$ 332      |
| Total liabilities                                    | \$6,585     | \$ 6,796    |
| Equity   |             |             |
| Share capital  | \$110       | \$ 106      |
| Share premium  | \$134,939   | \$ 130,472  |
| Amounts allocated to share options                   | \$77        | \$ 77       |
| Capital reserve for share-based payment transactions | \$2,999     | \$ 3,854    |
| Foreign currency translation reserve                 | \$2,119     | \$ 2,119    |
| Accumulated loss                                     | \$(80,269 ) | \$(72,535 ) |
| Total equity   | \$59,975    | \$ 64,093   |
| Total liabilities and equity                         | \$66,560    | \$ 70,889   |

Mazor Robotics Ltd.  
Reconciliations of GAAP to Non-GAAP Financial Measures  
(U.S. Dollars in thousands, except per share data)  
(UNAUDITED)

|   | Six month period<br>ended June 30, |            |    |   | Three month period<br>ended June 30, |           |    |   |
|---|------------------------------------|------------|----|---|--------------------------------------|-----------|----|---|
|   | 2014                               | 2013       |    |   | 2014                                 | 2013      |    |   |
| GAAP gross profit                               | \$7,399                            | \$8,934    |    |   | \$3,552                              | \$4,978   |    |   |
| Amortization of intangible assets               | \$93                               | \$146      |    |   | \$20                                 | \$73      |    |   |
| Stock-based compensation:                       | \$12                               | \$5        |    |   | \$5                                  | \$3       |    |   |
| Non-GAAP gross profit                           | \$7,504                            | \$9,085    |    |   | \$3,577                              | \$5,054   |    |   |
| GAAP gross profit as percentage of revenues     | 79                                 | %          | 80 | % | 79                                   | %         | 80 | % |
| Non-GAAP gross profit as percentage of revenues | 80                                 | %          | 81 | % | 80                                   | %         | 81 | % |
|   |                                    |            |    |   |                                      |           |    |   |
| GAAP operating expenses                         | \$15,121                           | \$10,271   |    |   | \$7,656                              | \$5,659   |    |   |
| Stock-based compensation:                       |                                    |            |    |   |                                      |           |    |   |
| Research and development                        | \$81                               | \$49       |    |   | \$43                                 | \$22      |    |   |
| Selling and Marketing                           | \$417                              | \$148      |    |   | \$217                                | \$79      |    |   |
| General and administrative                      | \$218                              | \$160      |    |   | \$110                                | \$78      |    |   |
| Non-GAAP operating expenses                     | \$14,405                           | \$9,914    |    |   | \$7,286                              | \$5,480   |    |   |
|   |                                    |            |    |   |                                      |           |    |   |
| GAAP operating loss                             | \$(7,722 )                         | \$(1,337 ) |    |   | \$(4,104)                            | \$(681 )  |    |   |
| Non-GAAP operating loss                         | \$(6,901 )                         | \$(829 )   |    |   | \$(3,709)                            | \$(426 )  |    |   |
|   |                                    |            |    |   |                                      |           |    |   |
| GAAP Financing income (expense), net            | \$61                               | \$(13,532) |    |   | \$37                                 | \$(3,634) |    |   |
| Change in fair value of derivative instruments  | \$-                                | \$13,510   |    |   | \$-                                  | \$3,603   |    |   |
| Non-GAAP Financing expenses, net                | \$61                               | \$(22 )    |    |   | \$37                                 | \$(31 )   |    |   |
|   |                                    |            |    |   |                                      |           |    |   |
| GAAP net loss                                   | \$(7,734 )                         | \$(14,969) |    |   | \$(4,100)                            | \$(4,377) |    |   |
| Stock-based compensation                        | \$728                              | \$362      |    |   | \$375                                | \$182     |    |   |
| Amortization of intangible assets               | \$93                               | \$146      |    |   | \$20                                 | \$73      |    |   |
| Change in fair value of derivative instruments  | \$-                                | \$13,510   |    |   | \$-                                  | \$3,603   |    |   |
| Non-GAAP net loss                               | \$(6,913 )                         | \$(951 )   |    |   | \$(3,705)                            | \$(519 )  |    |   |
|   |                                    |            |    |   |                                      |           |    |   |
| GAAP basic and diluted loss per share           | \$(0.19 )                          | \$(0.51 )  |    |   | \$(0.10 )                            | \$(0.15 ) |    |   |
| Non-GAAP basic and diluted loss per share       | \$(0.17 )                          | \$(0.03 )  |    |   | \$(0.09 )                            | \$(0.02 ) |    |   |

Mazor Robotics Ltd.  
CONSOLIDATED CASH FLOW STATEMENTS  
(U.S. Dollars in thousands)

|  | Six months ended |            | Three months ended |            |
|--|------------------|------------|--------------------|------------|
|  | June 30,<br>2014 | 2013       | June 30,<br>2014   | 2013       |
| Cash flows from operating activities:  |                  |            |                    |            |
| Loss for the period  | \$(7,734 )       | \$(14,969) | \$(4,100 )         | \$(4,377 ) |
| Adjustments:   |                  |            |                    |            |
| Depreciation and amortization  | \$272            | \$292      | \$111              | \$146      |
| Change in fair value of derivative liability on account of warrants          | \$-              | \$13,510   | \$-                | \$3,603    |
| Finance (income) expenses, net   | \$(34 )          | \$(14 )    | \$(106 )           | \$33       |
| Share-based payment  | \$728            | \$362      | \$375              | \$182      |
| Taxes on income  | \$73             | \$100      | \$33               | \$62       |
|  | \$1,039          | \$14,250   | \$413              | \$4,026    |
| Change in inventory  | \$(768 )         | \$(390 )   | \$(534 )           | \$(403 )   |
| Change in trade and other accounts receivable                                | \$(1,320 )       | \$(2,390 ) | \$343              | \$(187 )   |
| Change in prepaid lease fees   | \$(5 )           | \$(6 )     | \$-                | \$(1 )     |
| Change in trade and other accounts payable                                   | \$297            | \$1,581    | \$743              | \$787      |
| Change in employee benefits  | \$38             | \$109      | \$13               | \$4        |
|  | \$(1,758 )       | \$(1,096 ) | \$565              | \$200      |
| Interest received  | \$41             | \$58       | \$39               | \$-        |
| Income tax paid  | \$(14 )          | \$(35 )    | \$(3 )             | \$-        |
|  | \$27             | \$23       | \$36               | \$-        |
| Net cash (used in) provided by operating activities                          | \$(8,426 )       | \$(1,792 ) | \$(3,086 )         | \$(151 )   |
| Cash flows from investing activities:  |                  |            |                    |            |
| Proceeds from (investment in) short-term investments and deposits, net       | \$13,326         | \$4,175    | \$15,079           | \$1,344    |
| Purchase of property and equipment   | \$(241 )         | \$(151 )   | \$(118 )           | \$(68 )    |
| Net cash provided by investing activities                                    | \$13,085         | \$4,024    | \$14,961           | \$1,276    |
| Cash flows used in financing activities:                                     |                  |            |                    |            |
| Proceeds from exercise of share options and warrants, net                    | \$-              | \$3,283    | \$-                | \$3,283    |
| Issuance Expenses  | \$(294 )         | \$-        | \$-                | \$160      |
| Proceeds from exercise of share options by employees                         | \$2,888          | \$259      | \$504              | \$243      |
| Repayment of loans to the OCS  | \$(324 )         | \$(247 )   | \$-                | \$(247 )   |
| Net cash (used in) provided by financing activities                          | \$2,270          | \$3,295    | \$504              | \$3,439    |
| Net increase in cash and cash equivalents                                    | \$6,929          | \$5,527    | \$12,379           | \$4,564    |
| Cash and cash equivalents at the beginning of the period                     | \$19,803         | \$12,797   | \$14,325           | \$13,744   |
| Effect of exchange rate differences on balances of cash and cash equivalents | \$2              | \$8        | \$30               | \$24       |
| Cash and cash equivalents at the end of the period                           | \$26,734         | \$18,332   | \$26,734           | \$18,332   |
| Supplementary cash flows information:  |                  |            |                    |            |
| Transfer of inventory to fixed assets  | \$-              | \$67       | \$-                | \$67       |

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